

Namibia

# 10<sup>th</sup> Annual Logistics and Transport Workshop

*Theme: ENHANCING AFRICAN TRADE THROUGH  
HINTERLAND CONNECTIVITY*

A platform to network, share ideas, and discover best practices relevant to the logistics and transport sector. Open to all stakeholders that take part in developing Namibia as a Regional Logistics Hub, and international shippers, carriers and 3PL's that see Namibia as a future trade route.

**The workshop will cover critical topics from industry and international experts such as:**

- Trade Agreements ♦ Hinterland development
- ♦ Border Management ♦ Single Window Initiatives
- ♦ Infrastructure development ♦ Cross Border Value Chains ♦ Financing Models
- ♦ Innovation in Logistics

**[centreforlogistics.org/annual\\_workshop](http://centreforlogistics.org/annual_workshop)**

Swakopmund Hotel and Entertainment Centre, Swakopmund, Namibia,  
25-27 September, 2018

# 10<sup>th</sup> Annual Logistics and Transport Workshop

## WHO SHOULD ATTEND?

Specific presentations will suit stakeholders studying, working in or contributing to:

- ✓ International Trade
- ✓ Customs and Excise
- ✓ Border Control and Management
- ✓ Transport Infrastructure
- ✓ Policy and Planning
- ✓ Transport Regulation
- ✓ Financing Models for infrastructure
- ✓ Hinterland Connectivity
- ✓ Value chains
- ✓ Innovation and technology in Logistics

## You will:

- ✓ Gain valuable awareness of the regional and international market;
- ✓ Be a part of a network which includes both public and private sector organisations; and
- ✓ Learn from stimulating, world-class international and local speakers' presentations, and participate in interactive Q & A sessions after each presentation.

## Organisers:

The **Namibian German Centre for Logistics** (NGCL) was established in the Namibia University of Science Technology in partnership with the Flensburg University of Applied Science in Germany. The programme is part of a larger initiative by the German government called "Action Afrika". For more info: <http://www.centreforlogistics.org>

The **Walvis Bay Corridor Group** (WBCG) was established in 2000 to promote the linkage of trade via Walvis Bay to the SADC countries. For more info: <http://www.wbcg.com.na>

## Register Now

Online at [www.centreforlogistics.org/register](http://www.centreforlogistics.org/register)

Or Submit application form (pg. 11) and payment no later than 18 September 2018 to [mmaletzky@nust.na](mailto:mmaletzky@nust.na)

# 10<sup>th</sup> Annual Logistics and Transport Workshop

## Fees and Discounts

<b>Workshop Prices and Discounts</b>		<b>Fees</b>
<b>Full Workshop Access (Normal Cost)</b>	Full 2 days workshop starting 26-27 September 2018 (incl. Gala Dinner)	N\$3000
<b>Full Workshop Access (Early Bird Costs) ends 24 August 2018</b>	Full 2 days workshop starting 26-27 September 2018 (incl. Gala Dinner)	N\$2500
<b>Full Workshop Student Access (Limited Places)</b>	Full 2 days workshop starting 26-27 September 2018 (incl. Gala Dinner)	N\$1500
<b>Training Day</b>	Training Seminars 25 <sup>th</sup> of September 2018	N\$1000
<b>Corporate Discounts</b>		<b>Fees</b>
<p>Organisations that register more than 4 delegates can obtain a 20% discount on overall registration total; In order to qualify for the discount, all registration forms (pg. 11) and payments must be submitted by 18 September 2018 to <a href="mailto:mmaletzky@nust.na">mmaletzky@nust.na</a>.</p>		

# 10<sup>th</sup> Annual Logistics and Transport Workshop – Sponsorship Options

Sponsor Option	Avail.	Benefits to Company	Cost
<b>Platinum Package</b>	2	<ul style="list-style-type: none"> <li>✓ Four (4) complimentary delegate registration (Value N\$12000.00);</li> <li>✓ Chairing of Sessions;</li> <li>✓ Marketing material included in delegate packs;</li> <li>✓ Logo displayed in recognition of sponsorship during conference;</li> <li>✓ Advertising space on website and social media of organisers before event;</li> <li>✓ Delegate database available after closing of conference;</li> <li>✓ One (1) additional complimentary ticket to the Annual Logistics and Transport Gala Dinner;</li> </ul>	N\$40,000
<b>Gold Package</b>	2	<ul style="list-style-type: none"> <li>✓ Three (3) complimentary delegate registration (Value N\$9000.00);</li> <li>✓ Chairing of Sessions;</li> <li>✓ Marketing material included in delegate packs;</li> <li>✓ Logo displayed in recognition of sponsorship during conference;</li> <li>✓ Advertising space on website and social media of organisers before event;</li> <li>✓ Delegate database available after closing of conference;</li> <li>✓ One (1) additional complimentary ticket to the Annual Logistics and Transport Gala Dinner;</li> </ul>	N\$30,000
<b>Silver Package</b>	2	<ul style="list-style-type: none"> <li>✓ Two (2) complimentary delegate registration (Value N\$6000.00);</li> <li>✓ Marketing material included in delegate packs;</li> <li>✓ Logo displayed in recognition of sponsorship during conference;</li> <li>✓ Delegate database available after closing of conference;</li> <li>✓ One (1) additional complimentary ticket to the Annual Logistics and Transport Gala Dinner;</li> </ul>	N\$25,000

## For Sponsorship Registration

Contact 061-2072909 for further details or  
Submit application form pg. 10 with payment no later than 01  
September 2018 to [mmaletzky@nust.na](mailto:mmaletzky@nust.na)

## 10<sup>th</sup> Annual Logistics and Transport Workshop – Sponsorship Options – Cont.

Sponsor Option	Avail.	Benefits to Company	Cost
<b>Bronze Package</b>	2	<ul style="list-style-type: none"> <li>✓ One (1) complimentary delegate registration (Value N\$3000.00);</li> <li>✓ Marketing material included in delegate packs;</li> <li>✓ Logo displayed in recognition of sponsorship during conference;</li> <li>✓ Delegate database available after closing of conference;</li> <li>✓ One (1) additional complimentary ticket to the Annual Logistics and Transport Gala Dinner;</li> </ul>	N\$20,000
<b>Delegate Bags</b>	1	<ul style="list-style-type: none"> <li>✓ Marketing material included in delegate packs;</li> <li>✓ Logo displayed in recognition of sponsorship during conference;</li> <li>✓ Delegate database available after closing of conference;</li> </ul>	N\$15,000
<b>Speaker Gifts</b>	1	<ul style="list-style-type: none"> <li>✓ Marketing material included in delegate packs;</li> <li>✓ Logo displayed in recognition of sponsorship during conference;</li> <li>✓ Delegate database available after closing of conference;</li> <li>✓</li> </ul>	N\$10,000
<b>Delegate Name Badges</b>	1	<ul style="list-style-type: none"> <li>✓ Marketing material included in delegate packs;</li> <li>✓ Logo displayed in recognition of sponsorship during conference;</li> <li>✓ Delegate database available after closing of conference;</li> <li>✓ Transport Gala Dinner;</li> </ul>	N\$7,000
<b>Empowerment Sponsor – Student x 2</b>	3	<ul style="list-style-type: none"> <li>✓ Marketing material included in delegate packs;</li> <li>✓ Logo displayed in recognition of sponsorship during conference;</li> </ul>	N\$6,000

### For other sponsorship types

The workshop sponsorships are not limited to monetary contributions, thus other forms of inputs to the workshop are open for discussion – Please Contact Logan Fransman 061-2072818, [lfransman@nust.na](mailto:lfransman@nust.na)

# 10<sup>th</sup> Annual Logistics and Transport Workshop – Conference Draft Agenda

<b>Tuesday, September 25</b>		
<b>Training Sessions</b>		
<b>Warehousing and Stock Control</b>	Room 1	08:00 – 16:00
<b>Introduction to Procurement</b>	Room 2	08:00 – 16:00
<b>Customs and Excise</b>	Room 3	08:00 – 16:00
<b>Networking Cocktail</b>	TBA	18:00 – 21:00

<b>Wednesday, September 26</b>	
<b>Swakopmund Hotel and Entertainment Centre, Spitzkoppe 1 &amp; 2</b>	
Registration and Welcome Coffee	07:15 – 08:00
<b>Official Opening Ceremony</b>	08:00 – 09:00
<b>Namibian Hinterland Connectivity Importance</b>	09:00 – 09:30
<b>Trade Routes an International Perspective</b>	09:30 – 10:00
Networking Break	10:00 – 10:30
<b>Development through value chains</b>	10:30 – 11:00
<b>Cross Border Value Chains and its benefits</b>	11:00 – 11:30
<b>Logistics clusters and value chains</b>	11:30 – 12:00
<b>Marketing strategy for Logistics Hubs</b>	12:00 – 12:30
Lunch	12:30 – 14:00
<b>Rail necessity through simulation</b>	14:00 – 14:30
<b>Funding Models for transport infrastructure</b>	14:30 – 15:00
Networking Break	15:00 – 15:30
<b>African Transport Infrastructure: A future outlook</b>	15:30 – 16:00
<b>SADC corridor development and agreements</b>	16:00 – 16:30

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## Thursday, September 27

**Swakopmund Hotel and Entertainment Centre, Spitzkoppe 1 & 2**

<b>State of Logistics in Namibia</b>	08:00 – 08:30
<b>Single Windows Initiatives enhancing trade</b>	08:30 – 09:00
<b>Port Tariffs in Comparison</b>	09:00 – 09:30
Networking Break	09:20 – 10:00
<b>Innovations in Logistics and Supply Chains</b>	10:00 – 10:30
<b>Technology trends affecting trade</b>	10:30 – 11:00
<b>TBA</b>	11:00 – 11:30
Networking Break	11:30 – 12:00
<b>Transport Regulation and its effect on Trade</b>	12:00 – 12:30
<b>Status of SACU agreements</b>	12:30 – 13:00
Lunch	13:00 – 14:00
<b>TBA</b>	14:00 – 14:30
<b>TBA</b>	14:30 – 15:00
Networking Break	15:00 – 15:30
<b>TBA</b>	15:30 – 16:00
<b>TBA</b>	16:00 – 16:30

**Annual Logistics and Transport Gala Evening,  
September, 27, @ 18:00**

# 10<sup>th</sup> Annual Logistics and Transport Workshop – Opening Ceremony Draft

<b>Official Opening Ceremony, September 26</b> <b>Draft Programme</b> <b>Venue: Swakopmund Hotel and Entertainment Centre, Swakopmund</b>		
<b>Master of Ceremonies: Logan Fransman, Director: NGCL</b>		
<b>Arrivals and Registration</b>		07:15 - 08:00
<b>Welcoming Remarks</b>	Honourable Cleophas Mutjavikua <i>Governor: Erongo Region</i>	08:00 – 08:10
<b>Special Remarks</b>	His Excellency Christian Matthias Schlaga <i>Ambassador of the Federal Republic of Germany</i>	08:10 – 08:20
<b>Keynote</b>	<i>“Hinterland Connectivity Development”</i> Honourable John Mutorwa, <i>Minister Works and Transport</i>	08:20 – 08:40
<b>Vote of Thanks</b>	Dr. Tjama Tjivikua, Vice Chancellor: Namibia University of Science and Technology	08:40 – 08:50
<b>Transition Break</b>		08:50 – 09:00

**RSVP by 24 August 2018**

Contact Person: Ms Mercelyne Maletzky, Tel: + 264 61 207 2909,  
 Fax: + 264 61 207 9909, E-mail: [mmaletzky@nust.na](mailto:mmaletzky@nust.na)

# 10<sup>th</sup> Annual Logistics and Transport Workshop – Networking Cocktail and Gala Dinner

## *Swakopmund Hotel and Entertainment Centre*

Networking Cocktail 25<sup>th</sup> September 2018, @18:00

The networking cocktail is a tradition at the annual event, to allow for preliminary networking among delegates and speakers before the events starts. Please join us the night before the opening to start your workshop experience by linking with fellow professionals, students and speakers from within the country and outside.

Gala Dinner 27<sup>th</sup> September 2018, @18:00

<b>Gala Dinner, September 27 Draft Programme</b>		
<b>Master of Ceremonies: Albin Jacobs, Southern Business School</b>		
<b>Opening Remarks</b>	TBA	18:00 – 18:10
<b>Special Remarks</b>	TBA	18:10 – 18:20
<b>Entertainment</b>	TBA	18:20 – 18:25
<b>Keynote</b>	TBA	18:25 – 18:40
<b>Entertainment</b>	TBA	18:40 – 18:45
<b>Vote of Thanks</b>	Mr. Logan Fransman, Director: NGCL	18:45 – 18:50

**About the Keynote**  
Details to follow

# 10<sup>th</sup> Annual Logistics and Transport Workshop – Reservation of Sponsorship Package

Details	
<b>Company Name:</b>	Vat No.:
<b>Postal Address:</b>	
<b>Contact Person:</b>	
<b>Email Address:</b>	
<b>Tel No.:</b>	
<b>Fax No.:</b>	
<b>Cell No.:</b>	

**My company would like to reserve the following  
sponsorship:**

Tick Box	Sponsorship	Package Price (incl. Vat)
<input type="checkbox"/>	Platinum	N\$ 40,000
<input type="checkbox"/>	Gold	N\$ 30,000
<input type="checkbox"/>	Silver	N\$ 25,000
<input type="checkbox"/>	Bronze	N\$ 30,000
<input type="checkbox"/>	Delegate Bags	N\$ 15,000
<input type="checkbox"/>	Speaker Gifts	N\$ 10,000
<input type="checkbox"/>	Delegate Name Tags	N\$ 7,000
<input type="checkbox"/>	Empowerment Sponsor	N\$ 6,000
<b>Total:</b>		

Signature:	I hereby certify that I am hereby duly authorized to sign this contract on behalf of the company as stated above
Date:	

Please complete and forward to:

Ms. Mercelyne Maletzky, [mmaletzky@nust.na](mailto:mmaletzky@nust.na)  
 Tel: +264 61 2072909  
 Fax: +264 61 2078909  
 NB!! Please note that a tax invoice will be forwarded on receipt of  
 this form.

# 10<sup>th</sup> Annual Logistics and Transport Workshop – Registration Form

Personal Details	
First Names	
Surname	
Sex	Male <input type="checkbox"/> Female <input type="checkbox"/>
Tel number	
Email	
Postal Address	

Organisation Details
Institution
Department
Occupation
Region
Tel

Event Details	Tick Box	Cost
2 Day Workshop 26-27 Sep 2018	<input type="checkbox"/>	N\$3000
<b>Training Seminars (Choose one only)</b>		
Procurement	<input type="checkbox"/>	N\$1000
Warehousing and Stock Control	<input type="checkbox"/>	N\$1200
Customs and Excise	<input type="checkbox"/>	N\$1000
<b>Total Cost</b>		

Signature:	I agree to allow the NGCL to use my personal data strictly for administrative purposes and services provided by the Centre.
Date:	
<p><b>Conditions:</b>  <i>Cancellations:</i> Any cancellations must be received in writing, no later than 7 working days prior to the event date. Cancellations received less than 7 working days before the event date will be subject to full payment.</p> <p><i>Payment:</i> This office must receive full proof of payment prior to the course date. The organisers have the right to refuse admission where evidence of payment cannot be shown</p>	

Please complete and forward with proof of payment to:  
 Ms. Mercelyne Maletzky, [mmaletzky@nust.na](mailto:mmaletzky@nust.na)  
 Tel: +264 61 2072909  
**Banking Details:** Namibia University of Science and Technology, First National Bank; Windhoek, NAMIBIA; Main branch;  
 Account number 555 001 26319, Branch code: 281872, Reference: 6195/5212-Surname  
**PLEASE ENSURE THAT YOU ADD THE REFERENCE OR ELSE YOUR PAYMENT WILL NOT BE CONSIDERED**

# 10<sup>th</sup> Annual Logistics and Transport Workshop – Training Day Details

## Introduction to Procurement

Presenter:

Outcomes:

## Warehousing and Stock Controls

Presenter:

Outcomes:

## Customs and Excise

Presenter:

Outcomes:

